

Candelaria Reyes Consulting helps improve organizational effectiveness through innovative training, consulting and business improvement services customized to meet the client's specific needs. We partner with business leaders to align people with strategy and enhance the quality of talent affecting an organization's ability to reach their objectives.

We focus on helping organizations fully realize the benefits of more effective talent that is engaged, productive, agile and aligned resulting in organizational readiness.

## FOUNDATIONS OF LEADERSHIP

### PART ONE

The Agile Leader

### PART TWO

Cultivating Your Emotional Intelligence

#### PART ONE: THE AGILE LEADER...a Path to Success

Effective leadership is essential to any organization's success. Leaders communicate the company vision and share information, influence the way work is done and are decision makers, motivate employees and are conduits to the rest of the organization. Effective leaders want to develop, motivate and retain their talent while being productive and meet the organization's goals.

In this exciting workshop, we explore how situational leaders adjust their leadership style according to the behavior and skill level of the employees and how this agility proves successful. It is practical, contemporary and focuses on both personal and professional development.

- Would you like to join other professionals to discuss how to influence with passion and empower others to act?
- Would you like to learn about agile and effective leadership traits that are leading employees to be more motivated, productive, and stay with the organization?
- Would you like to understand four leadership styles and four development levels of employees and how to match those given any situation?

After a brief introduction to **situational leadership**, we will explore potential applications to our day-to-day work environments.

#### VALUED OUTCOMES

- Gain a common language and approach to leadership that aligns with organizational culture.
- Develop highly skilled, flexible leaders who can develop and retain their people.
- Foster two-way accountability for goal accomplishment.
- Gain commitment and a sense of partnership with work teams.
- Competently match the right leadership style to the situation.

“While it may not always be comfortable, I'm committed to using the different leadership styles with my team in order for us both to win.”

## PART TWO: CULTIVATING YOUR EMOTIONAL INTELLIGENCE

Working effectively with all the different and difficult types of people in the workplace—from co-workers to customers to suppliers to executives— isn't easy. Success can hinge on your ability to manage your emotions and the emotions of others to avoid miscommunications, resolve conflicts, reach consensus, build a cohesive work environment and get things done.

Our interactive workshop, goes far beyond “people skills” to boil down the essentials of emotional intelligence into language anyone can understand. Participants will obtain practical skills to improve relationships among fellow employees, reduce stress and increase productivity.



- Would you like to understand how feelings, reactions and emotions affect professional relationships?
- Would you like to learn how to easily work with different personalities and communication styles? How to avoid overreacting in emotionally charged situations?
- What can your organization expect when you stay flexible and open in the face of change?

### VALUED OUTCOMES

- *Learn the brain science of emotions that drives your behavior under pressure.*
- *Increase your awareness of the situations that put you at risk of having your emotions lead to unskillful behavior and poor decisions.*
- *Learn practical strategies to help you respond more skillfully as pressure, tension and complexity increase.*
- *Identify patterns, triggers and emotional habits that either drive or derail your performance.*
- *Learn to suspend judgment – become ‘more curious and less certain’ – to effectively engage and influence others.*
- *Practice techniques through interactive exercises and develop an action plan to put those strategies into practice.*

### ABOUT THE OWNER

Diana Candelaria Reyes is an organizational development consultant with 15 years of experience in aligning people with organizational strategies to enhance an organization's ability to reach their objectives, equip future leaders and drive profitable growth using proven techniques in over 50 countries and multiple languages.